





Shouldice Mechanical acquisition of Murray Heating and Cooling - "A Family Affair"-Elevating HVAC Excellence Through Combined Expertise

Shouldice Mechanical Inc. is excited to announce the acquisition of Murray Heating and Cooling Inc., another esteemed Ottawa-based HVAC company, effective Jan. 01, of 2024. This strategic move brings together over 40+ years of combined experience within the HVAC industry.

This acquisition represents the union of two companies with a long-standing commitment to excellence, quality, and customer satisfaction. This is not merely a combination of businesses; it's the fusion of knowledge, innovation, and the shared passion for elevating HVAC standards.

Our current YORK® product offerings have been an industry leader since its founding in 1874. YORK® products are heating and cooling some of the world's most iconic structures, including the Empire State Building, the U.S. Capitol Building, the Sydney Opera House, and more. In 1902, Willis Carrier invented the modern air conditioner, and Carrier has been the premier brand of HVAC equipment ever since. Now the combination of the two brands establishes Shouldice Mechanical's product offerings for you the customer the best solution for your needs, commercial or residential.

A new standard for you the customer; as a recognized Carrier Factory Authorized Dealer and a multi-year Carrier Presidents award recipient, customers will be well-positioned to take advantage of top-tier solutions across the Ottawa area. The stakeholders understand the importance of agility in today's fast-paced world, and its team is dedicated to delivering exceptional products and services that meet and exceed the highest quality standards.

Moving-forward; all residential services will fall under the <u>*Murray Heating and Cooling brand*</u>, "Your community heating & cooling specialists". All commercial services will be serviced under the <u>*Shouldice Mechanical brand*</u>, providing the best-in-class services.

"Over the past 29 years we've worked hard to build a leading reputation with homeowners in our community," said owner and president Chris Murray of Murray Heating and Cooling. " We knew that Shouldice Mechanical was the best choice as a partner to both continue to provide opportunities for our employees and to put our customers first."

"At Shouldice Mechanical, we take immense pride in our dedicated commitment to delivering quality products and services by representing the best HVAC solutions. When clients choose us, they can have confidence in the expertise of our highly trained team, who are always one step ahead of their needs. Our focus on human capital and technology intelligence as well as continuous education sets us apart," Paul Shouldice, owner/President of Shouldice Mechanical Inc. emphasized.

This acquisition signals a bright future for current and future customers, with respective brands poised to lead the way in innovation, service, equipment quality, and product reliability. The company thanks its clients, partners, and dedicated employees for their unwavering support and looks forward to continuing its journey of excellence as one united entity.

A Family Affair- Keeping it in the family; Paul and Greg Shouldice are the nephews of Chris Murray

- A proud family moment: Paul and Greg Shouldice have built a successful business in their own right and now the merger with Murray Heating and Cooling, has come full circle while creating a legacy moving forward. Customers who appreciate that family culture will benefit for years to come.
- Interesting fact: Paul Shouldice was the first employee at Murray Heating and Cooling learning the HVAC business back 27 years ago.







This acquisition will provide a stronger presence in the Ottawa area, enhancing its ability to serve HVAC needs efficiently and effectively.